

USA RE MENTORING GROUPNEW STUDENT QUESTIONNAIRE

All information gathered will be held in strict confidence...not to be used by anyone other than the mentors.....

Full name: _____

Address: _____

Home phone number# _____ Fax# _____

Cell phone number # _____ Work# _____

Email address: _____

Birthdate (mo/day/year) _____

Spouse's name _____

Spouse's birthday (mo/day/year) _____

Is your spouse also going to be part of this program? _____

How many children do you have? _____

What are their names and ages? _____

What is your occupation? _____

What is your spouse's occupation? _____

Do you own or rent? _____

Do you have any rental properties? _____

If yes, how many units? _____

If no, Do you want any rentals? _____

Have you ever owned any commercial property? _____

If yes, how many? _____

If no, would you like to? _____
(Please answer honestly....remember, there is no right or wrong answer)

Have you ever owned a business? _____

If yes....what kind? _____

Do you now, or have you ever had a Real Estate License? _____

What other Real Estate Courses or classes have you taken? _____

Are you a Beginner – Intermediate or Advanced Investor? (Circle one).

Why do you want a mentor? _____

What are your best qualities? _____

What are your worst qualities? _____

What do you expect to get from your mentorship? _____

Do you see yourself as a leader or a follower? _____

Do you see your cup as half empty or half full? _____

To Date....What is your biggest accomplishment? _____

What was your biggest failure? _____

How did you bounce back from this failure? _____

Do you consider failure as the end or the beginning? _____

Who is the person in your life that you admire the most and why? _____

Do you like to follow systems that are already in place, or...do you like to make new systems? _____

Does your family agree with and support your goals? _____

What Groups are you a member of? _____

Do you have any friends or family that are Real Estate Investors? _____
If yes, who and where? _____

Do you have business cards? _____

What level of mentoring are you looking at with our program?

Are you currently a REACT/CATS Member? _____
Have you been to any of the REACT/CATS workshops? 1 day _____ 4 day _____

When do you plan to retire? _____

Are you on track for your retirement plan? _____

If not, what is the reason why? _____

Do you have any other significant financial goals? (i.e. funding a child's college education, a vacation home in Tahiti?) _____

Are you on track to achieve that goal? _____

Do you have any significant known financial obligations in the near future that cause you concern? _____

How much money do you have to do marketing, Hire VA's and handle the necessary monthly business expenses necessary to operate a Real Estate Investing Business?

How do you view your retirement? (is it continuing to work in some capacity or is it sipping an icy Corona on the beach in St. Thomas?) _____

What is your risk tolerance? HIGH MEDIUM LOW circle one

What do you do in your free time? _____

What would you like to do in your free time that you don't do? _____

Do you read consistently? _____

If yes, What do you read? _____

If you were handed 10 Million dollars tomorrow.....how would you spend the next year? _____

How did you hear about us? _____

Thank you for your time.....and honesty.....once you have completed this Questionnaire, please either scan and email it to **USAREMentoring@gmail.com** or you can fax it to 724-602-4618 as soon as possible. We will review and then personally be in touch with you within the next 2-3 days to let you know if you have been selected to become a member of the USA RE Mentoring Group.

Please feel free to go online and look at our website. We will be doing some upgrades to it and we will be posting some very good educational information on there so keep checking back.
www.USAREMentoring.com

Your interest in our programs is very much appreciated and it's our goal to help you achieve the level of success you desire but as we are sure you have heard the old saying, you can lead a horse to water but you cannot make them drink, well in our case we can lead you on the path to success but we can't make you successful, but we can certainly provide you with the path and the knowledge necessary....YOU are the main ingredient to YOUR SUCCESS!

We are with you, by your side, on your journey to success!

Stephanie and Jon Iannotti, "The Iannotti's"

Updated: SI/1-17